



Full Year Performance Presentation

FY 2010 : year ended 31st December 2010

28 February 2011

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Executive Summary

Executive Summary



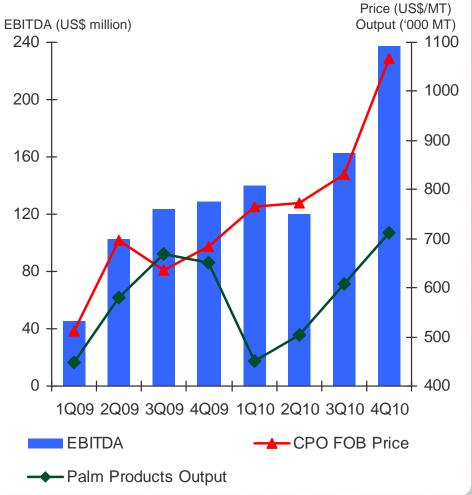
Year 2010 record earnings driven by outstanding palm products output recovery and strong CPO prices

Outstanding 4Q 2010 results vs 3Q 2010

Revenue	\$1,189 mn 1 23%	
EBITDA	\$237 mn	
Core Net Profit ¹	\$146 mn	
Palm products output	712,000 MT 👚 17%	
CPO FOB price	\$1,067 / MT 1 28%	

 Upsurge in FY 2010 results vs FY 2009 despite lower palm products output

Revenue	\$3,505 mn
EBITDA	\$661 mn
Core Net Profit ¹	\$387 mn 1 91%
Palm products output	2.27 mn MT 👃 3%
CPO FOB price	\$859 / MT



Notes:

Net profit attributable to owners of the Company, excluding gain from changes in fair value of biological assets, foreign exchange loss and exceptional items





Financial Highlights



Financial Performance – FY 2010

US\$ million	FY 2010	FY 2009	Change
Revenue	3,505	2,294	53%
Gross Profit	955	509	87%
EBITDA	661	401	65%
Net Profit attributable to owners of the			
Company	1,423	607	134%
Comprising:			
 Net gain from changes in fair value of biological assets (Net of tax and non-controlling interests)¹ 	1,012	406	149%
Foreign exchange gain/(loss) - net of non-controlling			
interests	30	(1)	n.m
Exceptional item, net	(6)	(1)	341%
 Core Net Profit: Profit excluding gain from changes in fair value of biological assets¹, foreign exchange loss and 	-		
exceptional items	387	203	91%

Record FY 2010 results were supported by the increase in CPO FOB prices by 36%

Note:

^{1.} In accordance to International Accounting Standards ("IAS") No. 41, biological assets (plantations) are stated at fair value less estimated point-of-sale costs. The fair value of plantations is determined based on the present value of their expected net cash inflows. Any resultant gains or losses arising from changes in fair value are recognized in the income statement.



Financial Summary – 4Q 2010

US\$ million	4Q 2010	4Q 2009 ¹	YoY Change	3Q 2010	QoQ Change
Revenue	1,189	643	85%	965	23%
Gross Profit	387	159	143%	225	72%
EBITDA	237	129	84%	163	45%
Net Profit attributable to owners of the Company	1,169	473	147%	99	1,079%
Comprising:					
 Net gain from changes in fair value of biological assets (Net of tax and non-controlling interests) 	1,012	406	149%	-	n.m
 Foreign exchange gain - Net of non-controlling interests 	11	3	335%	3	268%
Exceptional item, net	-	(1)	(100%)	(6)	(100%)
 Core Net Profit: Profit excluding gain from changes in fair value of biological assets, foreign exchange gain/(loss) and exceptional items 	146	65	124%	102	43%

Continued increase in 4Q 2010 results founded by strong production recovery with **quarterly palm products output at historical record**

4Q 2010 results vs 3Q 2010: Output of palm products grew by 17% and 28% appreciation of CPO FOB prices 4Q 2010 results vs 4Q 2009: Stronger output of palm products by 9% and 56% hike in CPO FOB prices





Strong contribution from our Indonesia operations supported by China operations

(in US\$ million)	Indone	sia Operatio	ns	Chin	a Operations	
	FY 2010	FY 2009	Change	FY 2010	FY 2009	Change
Revenue	2,800	1,680	67%	705	614	15%
Gross Profit	916	487	88%	39	23	72%
Gross Profit Margin	33%	29%	4%	6%	4%	2%
EBITDA	635	388	64%	26	13	91%
EBITDA Margin	23%	23%	-	4%	2%	2%
Net Profit attributable to owners of the Company	1,410	603	134%	13	4	232%

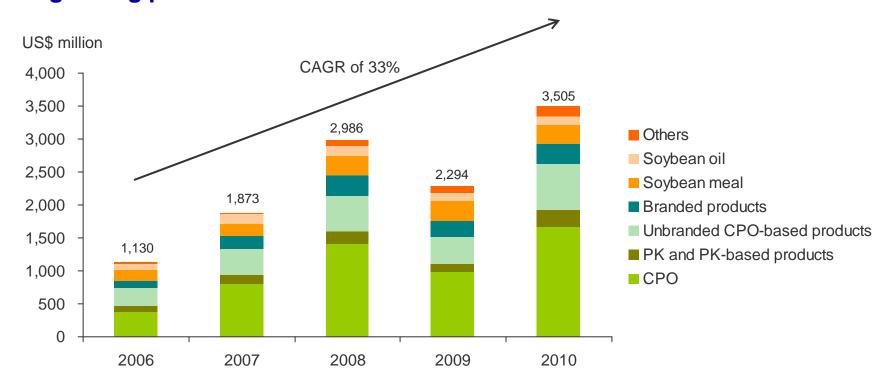
Improved results of Indonesia Operations with CPO FOB prices raising by 36%

Stronger performance of China Operations supported by higher average selling price and inclusion of Florentina International Holdings Ltd's 4Q 2010 results following its acquisition in September 2010





Revenue more than tripled over five years, supported by strong CPO prices and growing production volumes



FY 2010 revenue reached a record level of US\$3.5 billion, an increase of 53% compared to previous year

Financial Position



Strong balance sheet position with low gearing

(in US\$ million)	31-Dec-10	31-Dec-09	Change
Total Assets	10,114	7,900	28%
Cash and Short-Term Investments Trade Receivables and Inventories Fixed Assets ¹	276 825 8,268	353 523 6,460	-22% 58% 28%
Total Liabilities	3,169	2,367	34%
Interest Bearing Debts	984	683	44%
Total Equity Attributable to Owners of the Company	6,826	5,438	26%
Net Debt ² /Equity ³ Ratio Net Debt ² /Total Assets Debt ⁴ /EBITDA	0.10x 0.07x 1.49x	0.06x 0.04x 1.70x	
EBITDA/Interest	13.92x	8.65x	

Notes

- 1. Includes Biological Assets and Property, Plant and Equipment
- 2. Interest bearing debts less cash and short-term investments
- 3. Equity attributable to owners of the Company
- 4. Interest bearing debts

Dividend



The Company's dividend policy is to distribute up to 30% of underlying profit

	2006	2007	2008	2009	2010
Cash Dividend					
Dividend per share (in S\$ cents)	0.515 ^{1,2}	0.962^{1}	0.769^{1}	0.495	0.77
Total Dividend (in S\$ million)	53.42 ²	99.76	79.81	60.09	93.47
% to underlying profit	28%	21%	15%	22%	18%

The Board proposes a final dividend for 2010 of 0.77 S\$ cents

This cash dividend is in line with our dividend policy and takes into consideration our strategic expansion plan for 2011 as well as potential value-creating acquisitions

Note

^{1.} The figures have been adjusted for the sub-division of shares in September 2007 and February 2008 and the bonus issue in April 2009

^{2.} Translated at US\$ 1 = S\$ 1.53





Plantation Highlights



gar agribusiness and food

GAR is the largest Indonesian plantation company with integrated operations

(in hectares)	31 Dec 2010	31 Dec 2009	Change
Planted Area	442,470	427,253	3.6%
Nucleus	352,124	339,818	3.6%
Plasma	90,346	87,435	3.3%
Mature Area	363,478	333,957	8.8%
Nucleus	281,431	252,586	11.4%
Plasma	82,047	81,371	0.8%

Increase in planted area by 15,200 hectares during FY 2010 through new planting Increase in mature area by 29,500 hectares during FY 2010

Age Profile



GAR's long-term growth is supported by favourable age profile of planted area underpinned by large immature and young plantations

(in ha)	Immature (0-3 years)	Young (4-6 years)	Prime (7-18 years)	Old 1 (19-25 years)	Old 2 (>25 years)	Total
31 Dec 2010						
Nucleus	70,693	69,800	153,731	53,215	4,685	352,124
Plasma	8,300	3,608	65,878	12,560	-	90,346
Total Area	78,993	73,408	219,609	65,775	4,685	442,470
% of total planted area	18%	16%	50%	15%	1%	100%
31 Dec 2009						
Nucleus	87,232	43,879	165,921	39,283	3,503	339,818
Plasma	6,064	3,400	71,380	6,591	-	87,435
Total Area	93,296	47,279	237,301	45,874	3,503	427,253
% of total planted area	22%	11%	55%	11%	1%	100%

Note:

Average age of plantations as of 31 Dec 2010 is 12 years





4Q 2010 production recovered strongly and achieved a quarterly record, but full year performance was still lower than last year

	FY 2010	FY 2009	change	4Q 2010	3Q 2010	change
FFB Production ('000 tonnes) Nucleus Plasma	7,560 5,705 1,855	7,707 5,716 1,991	-2% - -7%	2,369 1,795 574	2,062 1,523 539	15% 18% 7%
FFB Yield (tonnes/ha)	20.8	23.1	-10%	6.5	5.7	15%
Palm Products Output ('000 tonnes) CPO PK	2,273 1,850 423	2,347 1,914 433	-3% -3% -2%	712 579 133	608 494 114	17% 17% 17%
Oil Extraction Rate Kernel Extraction Rate	22.6% 5.2%	23.2% 5.3%	-0.6% -0.1%	22.8% 5.2%	21.9% 5.0%	0.9% 0.2%
CPO Yield (tonnes/ha)	4.7	5.4	-13%	1.5	1.2	20%

- 4Q 2010 FFB and CPO yields continued to strengthen quarter-on-quarter by 15% and 20%, respectively
- FY 2010 FFB and CPO yields were weaker compared to FY 2009 due to:
 - Heavy rainfall during 2010 disrupted harvesting and produced less fruits and oil
 - Trees biological slowdown after peak crop in 2H 2009 resulting in slower recovery especially in Sumatra
 - Larger newly-matured area (trees at low-FFB-yielding young age increased by 26,100 hectares or 55%)



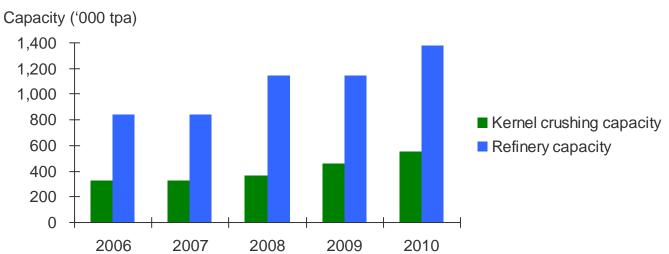


Downstream Highlights

Downstream – Indonesia Operations



Consistent expansion of downstream capacity to capture growing production of our plantations





Domestic Branded Sales

- Our prominent cooking oil brands, Filma and Kunci Mas, are among the leaders in Indonesia
- Nation-wide coverage with hundreds of distributors and thousands of retailers
- The new Jakarta refinery is expected to support our domestic sales, particularly on Java island
- Domestic sales of branded cooking oil and margarine grew by approx. 26% in 2010

Export Branded Sales

- Growing foothold in international markets, such as Asia, Africa, and South America regions
- Moving towards higher value premium oils and fats, directly targeting the industrial users

Downstream – China Operations



China is one of the largest and fastest growing edible oils consumers

GAR will strategically expand its presence in China through organic growth and acquisition:

- Construction of new vegetable oil refinery and soybean crushing facilities
- Developing distribution channels to enter new areas in China



Facilities	Existing Annual Capacity	Expansion Plan
Refinery	380,000 MT	396,000 MT
Crushing	1.0 million MT	1.3 million MT
Noodle manufacturing	5 billion packets	0.5 billion packets
Note: Data as of December 201	0	







Growth Strategy

Strategic Priorities



Build on core competitive strengths to maximise long-term shareholder returns

Expand high-margin upstream business

- Sustain growth through expansion of planted area
- By way of green field and acquisition as and when opportunities arise

Expand downstream capabilities and distribution

- Increase downstream production capability in cooking oil, margarine, specialty fats and oleochemicals to shift product mix to higher value-added products
- Develop destination business and extend distribution reach of value-added palm products in key countries

Increase profit margins through operational excellence

- Sustain cost leadership through relentless focus on operational efficiencies supported by our leading R&D
- Leverage operating scale together with best-in-class technology and agronomical practices
- Continuous improvement of our elite seeds to enhance long-term yields

Deepen commitment to environmental and social responsibility

- Extend implementation of environmental, corporate and social responsibility initiatives
- Committed to obtain RSPO certification for all existing units as of 30 June 2010 by end 2015

Our commitment to sound business strategies, operational excellence, and environmental and social responsibility will enable us to achieve sustainable growth and profitability



Growth Strategy

Organic Growth Achievement in 2010

Capacity		FY 2009	Growth	FY 2010	Change
Planted area	hectares	427,253	15,217	442,470	3.6%
Milling	tonnes per annum	8,870,000	400,000	9,270,000	4.5%
Kernel crushing	tonnes per annum	459,000	90,000	549,000	19.6%
Refinery in Indonesia	tonnes per annum	1,140,000	240,000	1,380,000	21.1%

Growth Strategy in 2011

- Expanding palm oil plantations by 20,000 to 30,000 hectares
- Building milling capacity in line with the growth in fruits production
- Constructing additional downstream processing capacity in strategic locations and extending distribution and logistic facilities to enhance our integrated operations

Projected capex for FY 2011 growth strategy: approximately US\$450 million

Outlook



Resilient industry outlook in 2011 supported by solid fundamentals

- Robust demand growth of palm oil
 - Strong demand in emerging markets and growing popularity as edible oil in developed countries
 - Increasing demand for substitute and alternative uses such as oleochemicals and biodiesel
 - Limited supply growth of other vegetable oils
- GAR continues to benefit from the firm industry outlook, founded by:
 - Sustained and best-in-class leadership in plantation management and expansion
 - Actively exploring acquisition opportunities in upstream and downstream in key countries
 - Solid financial position with low gearing and strong cash flows





Recent Developments

Environmental Sustainability



Progress with RSPO

- Full GAR membership application submitted. To be considered after we submit a time-bound certification plan by 31 Mar 2011
- Engaged TFT (The Forest Trust) to assist in RSPO certification process
- Aim to obtain RSPO certification for all existing units as of 30 June 2010 by end 2015

Forest Conservation Policy (FCP) developed with TFT

- Ensure no deforestation footprint in our operations by not developing on high carbon stock (HCS) forests, high conservation value (HCV) forest areas, and peat lands
- Free, prior and informed consent for indigenous and local communities
- Comply with all relevant laws and National Interpretation of RSPO Principles and Criteria
- Promote the FCP across the palm oil industry

Conserving HCS Forests

- GAR will conduct fieldwork in collaboration with TFT and other stakeholders in the first half of 2011. The
 results will be reported.
- HCS provisional definition: >35tC/ha, subject to result of the fieldwork, after consultations with stakeholders, and as applicable to the industry
- Successful forest conservation is a multi-stakeholder commitment
 - Indonesian government
 - Key players in Indonesian palm oil industry
 - Civil society organisations, local and indigenous communities and other stakeholders

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